The benefits of EDI

With over 20 years of experience in Electronic Data Interchange (EDI), our team at Neller Connect are experts in our field and are respected for our innovative solutions and responsiveness to our Customers' requirements.

EZYB2B enables your business, regardless of size, to trade electronically with all your suppliers and EDI-capable customers.

"Neller Connect have provided excellent service to assist us in establishing new direct trading relationships with our suppliers and customers. We can thoroughly recommend their software and services." **Remmon Roque, IT Manager, Heatcraft Australia**

"The overall service provided by Neller Connect has been very impressive and their fixed price subscription fee model is very attractive. We are pleased with our decision to change over to them." **John McKillop, IT Manager, Sylvania Lighting Australasia**

"We have found Neller Connect to be extremely flexible and responsive to our requirements. We can highly recommend them as experts in their field." **Michael Zabala, IT Administrator, Heldon Products Australia**

"Implementing EDI with our first major customer has been a painless and efficient process, thanks to the skill and focus of the Neller Connect team." **Scott Page, Financial Controller, Angelakis Bros.**

What is EDI? EDI is the transfer of structured data in an agreed message format from one computer system to another without human intervention. It sounds simple, does it?

Why should I do EDI? The successful implementation of EDI provides major benefits for all parties involved:

- **Cost efficiency:** Reducing the volume of paper to be printed and manually entered results in immediate savings in costs along with reduction in postage and handling costs. Staff can be redeployed to other more value-added functions within the organization. Research has consistently shown that EDI costs only one third of its paper-based equivalent.
- **Increased speed:** Large volumes of data can be exchanged from one computer to another rapidly, enabling faster response and resulting in greater customer satisfaction. A purchase order sent to your supplier can be imported into their system and available for fulfilment within 10 minutes.
- **Improved accuracy:** EDI reduces the inevitable errors resulting from manual data entry. More accurate data means that the entire supply chain is more efficient. Studies have shown that there can be over 50% reduction in errors rates when using EDI.
- **Increased productivity:** EDI enables companies to better manage and control production, purchasing and delivery requirements. The faster flow of business massages and increased accuracy can lead to reduction in safety stock levels which, in turn, produces even more efficiencies and cost reductions.
- **Improved sustainability:** Replacing paper-based processes with electronic alternatives will both save you money and reduce your CO_2 emissions.
- **Reduction in document processing:** EDI message archiving and indexing reduces the need for expensive sorting, distributing, filing and storage of documents.

Why choose EZYB2B? The EZYB2B application handles all of the complexity for you. EZYB2B will help you achieve all the benefits above but without any hassle. EZYB2B handles multiple message types in multiple formats with multiple transfer methods for multiple trading partners. EZYB2B also comes with message archiving, system support and maintenance and with a range of deployment options.